

SBA Assistance and Programs

U.S. Small Business Administration
Office of Native American Affairs



U.S. Small Business Administration

Overview

- ▶ SBA organization
- ▶ SBA's 3 C's
- ▶ The Office of Native American Affairs
- ▶ SBA's Offerings in Insular Areas
 - ▶ Guam & Northern Mariana Islands
 - ▶ American Samoa
 - ▶ U.S. Virgin Islands



Overview of SBA

- ▶ **Office of Capital Access**
 - ▶ Lending and Bonding
- ▶ **Office of Government Contracts and Business Development**
 - ▶ Set Aside (HubZone and 8(a))
- ▶ **Office of Entrepreneurial Development**
 - ▶ Education and Outreach (SBDCs, WBCs, SCORE)
- ▶ **Office of Field Operations**
 - ▶ District Offices (68 total)



Principle SBA Activities

- ▶ **The Three C's:**
 - ▶ Access to Capital
 - ▶ Access to Federal Contracting
 - ▶ Access to Counseling



Purpose of Office of Native American Affairs

- ▶ To ensure access to SBA tools, products, and services for Native Americans, Alaska Natives, Native Hawaiians and some territory inhabitants.*
- ▶ Advises Agency wide on policies impacting AI/AN/NH community.
- ▶ Officer on record for Tribal Consultation Exec. Order adherence.

*Including American Samoa, Guam, & the Northern Mariana Islands

Insular Affairs Services/Products

▶ **Guam and the Northern Mariana Islands**

- ▶ The SBA Guam Branch Office functions as a branch of SBA's Hawaii District Office in Honolulu. The Branch Office is responsible for the delivery of SBA programs and services in the Territory of Guam, the Commonwealth of the Northern Mariana Islands, and the U.S. freely associated island-nations of the Republic of Palau, the Federated States of Micronesia, and the Republic of the Marshall Islands.
- ▶ **Services Available:**
 - ▶ Financial assistance SBA's six commercial lending partners in this respect are Bank of Guam, Bank of Hawaii, BankPacific, Citibank, Citizens Security Bank, and First Hawaiian Bank.
 - ▶ Free counseling, advice and information on starting, better operating or expanding a small business through Small Business Development Centers operating under the Pacific Islands Small Business Development Center Network (PISBDCN)
 - ▶ Assistance to businesses owned and controlled by socially and economically disadvantaged individuals through the 8(a) Business Development Program. Other federal contracting programs (HUBZone) available in the Territory include Small Disadvantaged Business (SDB) certification, registration on PRO-Net, and the SBA Surety Bond



Insular Affairs Services/Products

▶ **American Samoa**

The SBA's Hawaii District Office in Honolulu is responsible for the delivery of SBA programs and services in American Samoa.

▶ **Services Available:**

- ▶ Financial assistance for new or existing businesses through guaranteed loans made by area bank and non-bank lenders. SBA's six commercial lending partners in this respect are Bank of Guam, Bank of Hawaii, BankPacific, Citibank, Citizens Security Bank, and First Hawaiian Bank.
- ▶ Free counseling, advice and information on starting, better operating or expanding a small business through Small Business Development Centers operating under the American Samoa Community College and American Samoa Women's Business Center under Native American Samoan Advisory Council
- ▶ Assistance to businesses owned and controlled by socially and economically disadvantaged individuals through the 8(a) Business Development Program. Other federal contracting programs (HUBZone) available in the Territory include Small Disadvantaged Business (SDB) certification, registration on PRO-Net, and the SBA Surety Bond

Insular Affairs Services/Products

▶ **U.S. Virgin Islands**

The SBA's Puerto Rico District Office in San Juan is responsible for the delivery of SBA programs and services in the U.S. Virgin Islands.

▶ **Services Available:**

- ▶ Financial assistance for new or existing businesses through guaranteed loans made by area bank and non-bank lenders. Banco Popular de Puerto Rico, Firstbank Virgin Islands, Bank of St. Croix, Scotia Bank
- ▶ Free counseling, advice and information on starting, better operating or expanding a small business through Small Business Development Centers through University of the Virgin Islands
- ▶ Assistance to businesses owned and controlled by socially and economically disadvantaged individuals through the 8(a) Business Development Program. Other federal contracting programs (HUBZone) available in the Territory include Small Disadvantaged Business (SDB) certification, registration on PRO-Net, and the SBA Surety Bond



Question and Answer

